

*Redefining
Ingenuity™*

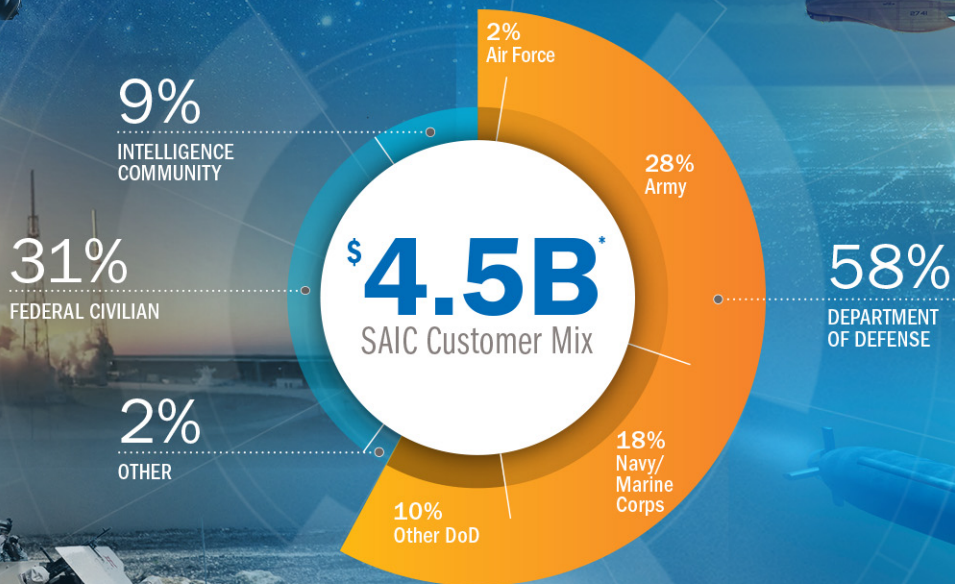
SAIC Brief to Jackson State University NASA Technology Infusion HBCU/MSI Road Tour

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SAIC
Redefining Ingenuity™

Overview



* fiscal year ending Feb. 3, 2017

Be the premier technology integrator in our market, making a profound difference for our customers by providing best-in-class solutions.

Core Values

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INTEGRITY

Our culture of ingenuity is rooted in our passion for doing what is right and delivering on our commitments. Integrity, respect, and trust have been an integral part of our company since day one and are fundamental to our decisions and behaviors.

MISSION UNDERSTANDING

Our ingenuity starts with the understanding of our customers' opportunities and challenges. Before we begin the process of designing a solution, we use our deep customer knowledge to define what's needed to ensure mission success.

EMPOWERMENT

Redefining ingenuity depends on team entrepreneurialism and empowerment for the good of the enterprise. Ingenuity happens when our people are encouraged to explore, leverage expertise and knowledge from across the company, accept responsibility for outcomes, and hold ourselves and others accountable for results.

CREATIVITY

We're redefining ingenuity through our collective creativity. We build on the inventiveness and expertise of our exceptional people and our partners to quickly get to smarter and more innovative solutions.

Employee Demographics

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Our People



Our Locations



SAIC also has employees deployed internationally in support of our customers' missions.

Market Segments

Our business can be categorized into four areas that describe what we do and the markets we serve.

Engineering, Integration, & Mission Services

- Technical and engineering support
- Training and simulation
- Program and financial management
- Research

Logistics, Readiness, & Sustainment

- Product Sustainment and Support
- Supply Chain Management



Information Technology

- Infrastructure support
- Applications O&M
- Consulting and application development
- Cybersecurity

Platform Integration

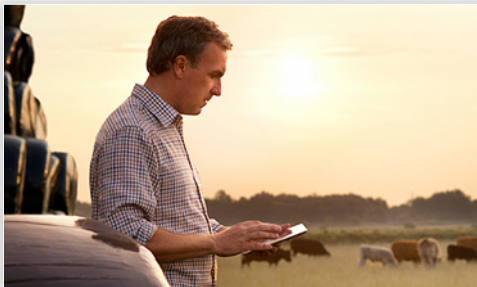
- Land
- Sea
- Weapons system

Diversified Portfolio

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Air Force Space Control



USDA Risk Management



NASA IT & Mission Support



Army Black Hawk Aircrew Trainer



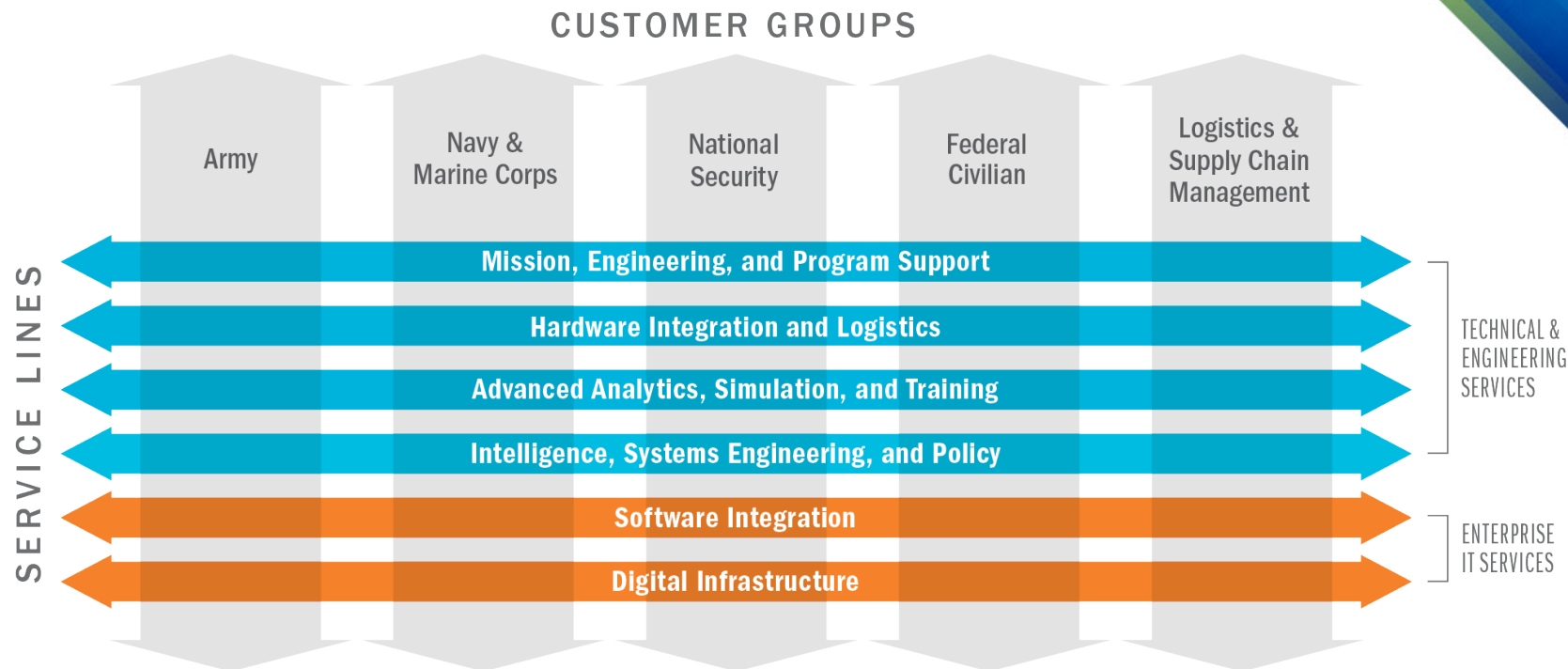
USCENTCOM C4ES



U.S. Marine Corps AAV SU

Operating Model

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Customer Groups

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Army



**Navy and
Marine
Corps**



**National
Security**



**Federal
Civilian**



**Logistics and
Supply Chain
Management**



Service Lines: Technical & Engineering Services

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Mission, Engineering, and Program Support

- Program Management and Business Services
- Specialty Engineering and Technical Analysis



Hardware Integration and Logistics

- Advanced Hardware Systems Design, Engineering, and Integration
- Aircraft Platform Mission Systems and Integration
- Land Platform Upgrade and Modernization
- Maritime Platform Mission Systems
- Product Support and Sustainment
- Supply Chain Management



Advanced Analytics, Simulation, and Training

- Analysis and Experimentation
- Education and Training Services
- Simulation and Training Systems
- Advanced Analytics and Data Science



Intelligence, Systems Engineering, and Policy

- Systems Engineering and Integration Support Services
- Platform/Payload Engineering and Operations
- Intelligence and Policy Analysis

Doing Business with SAIC

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- Start with the Small Business Advocates Office – see hand-outs
- Focus on a future opportunity
- Seek out the Capture Team / Manager
- Prepare your Company Brief / Brochure aligned to special opportunities
- Seek introductions to others on the Capture Team
- Expand your SAIC Network contacts – have one contact introduce you to others
- Continue to follow-up